



The Arizona Remodeler

Official Publication of the National Association of the Remodeling Industry

Greater Phoenix NARI

January 2008

2008

Events Calendar

- **January 9, 2008**
Chapter Meeting
Host: Allstate GES Appliance
4:00pm Board Meeting
6:00pm Dinner & Chapter Member Meeting.
 7339 E. Tierra Buena,
 Scottsdale, 85260
 Phone: (480) 948-9896
- **January 11, 12 & 13, 2008**
Maricopa County Home Show
 Arizona State Fairgrounds
- **February 13, 2008**
Chapter Meeting
Host: Cohaco Building Specialties
- **March 12, 2008**
Chapter Meeting
Host: Arc Styles
- **April 9, 2008**
Chapter Meeting
Host: Ferguson Kitchen, Bath & Lighting Gallery
- **April 25, 26 & 27, 2008**
Home and Landscape Show Arizona State Fairgrounds
- **May 14, 2008**
Chapter Meeting
Host: GMAC Mortgage

Times and locations subject to change. Call the office for more information and to rsvp at (480) 419-1631. RSVP's are a must.

Allstate GES Appliance Hosts January 9 Chapter Meeting in Scottsdale @ 6pm

With a wholesale builder division, a retail operation and 4 branches in the Phoenix area and Tucson, Allstate GES Appliance stands out as the key supplier of appliances to Arizona's home and remodeling communities.

Not only is Allstate GES Appliance the largest authorized builder distributor of GE, GE Profile and Monogram appliances, but they are also the leading supplier of other superior brands such as

Hotpoint, Frigidaire, Electrolux, Fisher & Paykel, LG and more.

What makes Allstate GES the place to buy your appliances? They maintain a \$2 million inventory in Phoenix and Tucson, and place daily orders with key suppliers so merchandise is largely in stock.

Learn more about this company from our host Ian Young. Please RSVP by Friday, January 4 to the office @ (480) 419-1631.

NARI Contractors of the Year Unveiled

The holiday party was especially exciting this year, because the winners of this year's local CotY awards were given the spotlight. Congratulations to the following members:

- **Best of Show—Republic West, Inc.** — Residential Kitchen: \$60,000—\$100,000
- **NY Design Build Inc.** — Residential Bath: \$30,000—\$60,000
- **Kirk Development Company**—Residential Bath: \$30,000—\$60,000 and Residential Kitchen: \$30,000—\$60,000
- **Tri-Lite Builders** —Exterior Remodel over \$100,000
- **Tri-Star Remodeling**—Residential Kitchen: \$60,000—\$100,000
- **Republic West, Inc.**—Residential Kitchen: \$60,000—\$100,000

See these award winning projects in the new 2008 NARI member Directory available now at Chapter meetings, the Registrar of Contractor's office and the NARI Booth at the Maricopa County Home Show. Or contact the office to arrange directory pick up. Our apologies, but directories cannot be shipped out in bulk to the membership.

2008 Greater Phoenix NARI Board of Directors

Chairman of the Board

Ivan Kolesik, Jr.
The Kolesik Law Group, P.L.L.C.
Phone: (623) 256-6732
Ikolesik@KolesikLaw.com

President

Gary Wheat, CAPS CR
Kirk Development Company
Phone: (602) 944-3658
GWheat@kirkdevco.com

Vice President

Brian Puglisi, CR
NY Design Build Inc.
Phone: (480) 626-7626
bp@NYdesignbuild.com

Treasurer

Steve Ripley
GMAC Mortgage
Phone: (602) 224-4358
Stephen.Ripley@gmacm.com

Secretary

Brian Young
NY Design Build Inc.
Phone: (480) 626-7626
Brian@NYdesignbuild.com

2008 Directors:

Chuck Bruns, CR
Tri-Lite Builders Inc.

Tom Dederichs, CR & CLC
Red Mountain Renewal

Jerry Corell
JLC Enterprises

Dave Denure
Arc Styles

Taisa Goidich
Ferguson Bath, Kitchen & Lighting
Gallery

Kyle King
Durafoam, Inc.

Tom Reed, CR
Tri-Lite Builders Inc.

Chapter Executive

Jetta Atkinson
(480) 419-1631
Jettaatk@yahoo.com

The Arizona Remodeler newsletter is published on a monthly basis by the :

Greater Phoenix NARI

P.O. Box 26985
Scottsdale, AZ 85255 Phone/
FAX: (480) 419-1631

The publication or any advertisement is not to be construed as an endorsement unless the ad specifically states that there is such endorsement or approval.

A Message From The President

Gary Wheat, CAPS CR
Kirk Development Company



January 2008

Welcome friends:

Many people use this time of year to look back and count their blessings or look forward and make resolutions. Like many of you, I have been blessed with a loving family and supportive friends and colleagues. Without their help, I would not be able to take on the responsibilities of President. So bear with me as I take a moment to thank some of the people for all they have done to help prepare me for it. First and foremost, the owners and teammates at Kirk Development, for the encouragement and time commitment that being President requires. They should know they have all been Presidents in the past. Next to Jerry Corell, Patrick Benkowski, CR and Ivan Kolesik, Jr, whose leadership over the last three years has enabled our Chapter to continue to grow. Without their diligence and that of all of the Past Presidents, I would not have the benefit of their past successes!

I have the honor of being President during one of the most exciting times for our local chapter. We start 2008 as Greater Phoenix NARI. Our new name is due in part from the Tucson area forming a new chapter. This is evidence that the National Association of the Remodeling Industry (NARI) is becoming more well known across the country and the advantages of being a NARI member are recognized by more companies in the remodeling business than just the remodeling contractors themselves. The membership diversity and the networking opportunities have never been greater.

The January 9th dinner meeting is hosted by Allstate GES Appliance in the Scottsdale Airpark. Ian Young and his associates always put on an informative and filling meeting. All of our hosted dinner meetings are free to our members and networking and camaraderie is the agenda of the day. Chapter meetings are generally held the second Wednesday of every month at 6pm. The Board of Directors business meeting starts at 4pm that day and all members are welcome to attend both.

As you plan out your upcoming year, be sure to schedule time to be involved in your Chapter. Most people say they recommend and use companies when they know the person not just the company. This is YOUR Chapter, use it wisely. I look forward to meeting you at our next event.

Gary Wheat, CAPS CR

Gary Wheat, CAPS CR
President

ARE You Using the Right NARI Logo?

Our Chapter name was changed to **Greater Phoenix NARI** from NARI-AZ upon recommendation from the Membership Committee at NARI National in October of 2007.

NARI National has set March 31, 2008 as the compliance date for all Chapters to use their correct logos. For artwork of the new Greater Phoenix NARI Chapter logo, contact NARI National at 800-611-NARI or email the request to info@nari.org.

Habitat for Humanity Update Saturdays in January 2008



Finishing the drywall is scheduled for January 5th and painting starts on January 12th. The goal is to finish this home by mid February.

If you are interested in volunteering, please visit www.trilitebuilders.com and sign up at the Habitat volunteer calendar link. Be sure to designate which Saturday you are interested in working. A confirmation email will be sent acknowledging your participation and later on another email will be sent to you with more detailed instructions.

Approximately 25 volunteers are needed for each weekend. For more info, contact Tri-Lite at (480) 895-3442.

Donate Appliances and Home Materials for a Cause



Stardust Building Supplies, a new NARI member, is a non-profit 501 (c)3 organization providing low cost, recycled building materials to the public, and no-cost home repair services and other related assistance programs to those in need, while having a positive impact on the environment. The organization was founded in 1997 by a handful of visionaries, and began as a means to assist low-income family and individual homeowners, as well as other non-profit organizations and protect the environment.

Stardust operates two retail warehouse stores selling donated new and gently used building materials at 50-80% off new retail prices. Stardust receives its products from manufacturers, distributors, homebuilders, remodelers and individuals. Products offered include doors, windows, carpet, toilets, bathtubs, cabinetry, light fixtures, hardware, paint and much more. Thanks to generous donors, the inventory changes daily. For more information on the organization, store locations and hours, donations and volunteer opportunities, please visit their website at www.stardustbuilding.org or call (480) 668-0566 and ask for Todd Stingley or Dee Larson. Ask about the "Angels on Call" home repair services.

Free Chapter Renewal Fees For Members with 3 Recruits!

Thank you to all of you who brought new members to our growing Chapter. We are now at 80 members and continuing to grow. Remember it costs nothing to bring a guest to a Chapter meeting.

The following members brought in at least three new members in 2007 and had their annual renewal dues waived:

- Kirk Development Company: Today's Interiors, Apache Stone and Sunset Homes;
- The Kolesik Law Group: Facility Electrical Services, Allied Plumbing Co., and Kinetico Quality Water Systems;
- NY Design Build: Inside Out etc., Penrose Drafting, Fargo Painting and Petra Drywall, LLC;
- Tri-Lite Builders: Bestmart Kitchen & Bath, "Super J" Improvement & Repair and Cook Remodeling & Custom Construction, Inc.

Home Show Volunteers Can Win \$150.00!

We are looking for volunteers to work the Greater Phoenix NARI Booth at the Maricopa County Home Show at the Arizona State Fairgrounds on January 11, 12 & 13th. The benefits are great because you can use this time to generate leads for your business as you help distribute the new 2008 NARI print directory to approximately 40,000 attendees! Every volunteer that works the Greater Phoenix NARI Booth with a 2 hour shift can win \$150 or \$50. Below are the volunteer times:

Friday, 1/11	Saturday, 1/12	Sunday, 1/13
10am—Noon	10am—Noon	10am—Noon
Noon—2pm	Noon—2pm	Noon—2pm
2pm—4pm*	2pm—4pm*	2pm-6pm*
4pm—7pm*	4pm—7pm*	4pm—6pm*

The winning names are drawn at the February 13th Monthly Chapter Meeting sponsored by **Cohaco Building Specialties**, but winners need not be present to collect. Members who set-up, take down or work the * shift double their chances for winning.

Call Jetta to tell her when you'd like to volunteer at the Greater Phoenix NARI Office at (480) 419-1631 or email her at Jettaatk@yahoo.com.

Any and all help with set up on Thursday, January 10th or take down on Sunday at 6pm is greatly appreciated. Please contact Fred Warren, CR — 2008 Home Show Committee Chair for details at (602) 944-3658. Thank you!

NARI National News...

NARI Launches New Online Career Center

NARI Members receive a 10% discount through February 29, 2008.

NARI launched an interactive job board, the *Remodelers' Career Center*. With its focus on the remodeling industry companies and professionals, the *Remodelers' Career Center* offers its members—and the industry at large—an easy-to-use and highly targeted resource for online employment connections. Both member and non-members can use the *Remodelers' Career Center* to reach qualified candidates. Employers can post jobs online, search for qualified candidates based on specific job criteria, and create an online résumé agent to email qualified candidates daily. They also benefit from online reporting that provides job activity statistic. Through February 29, 2008 NARI members receive 10% off job postings.

For job seekers, *Remodelers' Career Center* is a free service that provides access to employers and jobs in the remodeling industry. In addition to posting their resumes, job seekers can browse and view available jobs based on their criteria and save those jobs for later review if they choose. Job seekers can also create a search agent to provide email notification of jobs that match their criteria.

To participate go to <http://careers.nari.org/>.

NRF Scholarships

The National Remodeling Foundation Scholarship Fund could you up to \$2500 toward your education. Scholarship application deadline is February 15, 2008. For more information and the application, check out: www.nationalremodelingfoundation.org.

New Member Page

Welcome and meet these new members who've recently joined our Chapter of Remodeling Professionals:

- **Allied Plumbing Co.**
Greg Reeves (623) 875-8207
12514 W. Rosewood Drive, El Mirage, AZ 85335
Email: alliedplumbing@q.com
A full service plumbing contractor — residential, commercial and industrial.
- **Cook Remodeling & Custom Construction, Inc.** Janet B. Cook (480) 491-3077
1370 W. Las Lagos Vista Ave., Mesa, AZ 85202
Email: Janet@cookremodeling.com
Website: www.cookremodeling.com
Full service remodeling company — started in 1979. Based in the SE Valley but also available in Scottsdale and the surrounding area.
- **Facility Electrical Services LLC**
James Opp (602) 866-9268
3023 W. Acapulco Lane, Phoenix, AZ 85053
Email: Facilityelect@aol.com
Specializing in installing electrical systems as needed for projects.
- **Fargo Painting**
Donald Fargo, Owner & President
P.O. Box 7660, Phoenix, AZ 85050
Email: Fargopainting@cox.net
We specialize in custom residential repaints (interiors and exteriors), room additions, remodels and exterior wood maintenance.
- **GMAC Mortgage**
Steve Ripley (602) 224-4358
3001 E. Camelback Rd., Ste.140, Phoenix, 85016
Email: Stephen.Ripley@GMACM.com
Website: www.gmacmortgage.com
Top 10 National lender providing creative funding options for all faces of remodeling, construction and home purchase markets.
- **International Window Corp.**
Alan Cutter (602) 232-2500
2500 E. Chambers St., Phoenix, AZ 85040
Email: alancutter@intlwindow.com
www.windowforlife.com
A quality manufacturer of energy efficient aluminum and vinyl, residential and commercial windows and doors. 1-800-TRY-INTL.
- **Kinetico Quality Water Systems**
Mike Smyser (480) 497-0488
3454 N. San Marcos Place, Suite D11, Chandler, AZ 85225
Email: maricopawater@mindspring.com
Website: www.kineticoaz.com
Residential, commercial and industrial water softeners, whole house filtration and reverse osmosis drinking water systems.
- **Petra Drywall LLC**
Jerry Bills (480) 969-7211 158 E. Mesa Drive, Mesa, AZ 85201
Email: Petradrywall@yahoo.com
We are a high standard quality custom drywall company, "Not a track home product."
- **Stardust Non-Profit Building Supplies, Inc., dba: Stardust Building Supplies**
Todd Stingley (480) 668-0566
1720 W. Broadway Road, Suite 101, Mesa, AZ
Email: Todd@stardustbuilding.org
Website: www.stardustbuilding.org
- **Signature Solid Surfaces**
Mary Tewalt (623) 882-2774
1300 S. Litchfield Rd., Bldg. 2 #10 Goodyear, AZ 85310
Email: mtewalt@yahoo.com
www.signaturesolidsurfaces.com
See us for solid surface countertops, vanities, tubs and shower pans.
- **Unique Building Concepts, LLC**
Lori Asher—Sales (602) 644-9494
2514 E. Mohawk Lane, Suite 101 Phoenix 85050
Email: Lori@uniquebuildingconcepts.com
Website: www.uniquebuildingconcepts.com
A variety of unique building materials including doors, floor coverings and exterior products.
- **Wellborn Cabinet, Inc.**
P.J. Scharer (480) 632-1701
4850 S. Anvil Place, Chandler, AZ 85249
Email: PJScharer@wellborn.com
Wellborn Cabinet is a national cabinet manufacturer based out of Ashland, AL. Wellborn has been in business for 47 years and is ranked the eighth largest in the country based on annual sales volume. We offer a broad range of products from an entry level line to semi-custom products for the discriminating buyer.