



The Arizona Remodeler

Official Publication of the National Association of the Remodeling Industry

Greater Phoenix NARI

February 2008

2008

Events Calendar

- **February 13, 2008**
Chapter Meeting
Host: Cohaco Building Specialties
8355 E. Butherus Drive
Scottsdale 85260
(Behind Costco)
480-505-2410
 4:00pm Board Meeting
 6:00pm Dinner & Chapter Member Meeting
- **March 12, 2008**
Chapter Meeting
Host: Arc Styles
- **March 12—15, 2008**
NARI National Spring Board Meeting
St. Petersburg, FL
- **April 9, 2008**
Chapter Meeting
Host: Ferguson Kitchen, Bath & Lighting Gallery
- **April 25, 26 & 27, 2008**
Home and Landscape Show Arizona State Fairgrounds
- **May 14, 2008**
Chapter Meeting
Host: GMAC Mortgage
- **June 11, 2008**
Chapter Meeting—
Host: Unique Building Concepts, LLC

Times and locations subject to change. Call the office for more information and to RSVP at (480) 419-1631. RSVP's are a must.

COHACO Building Supplies—Scottsdale hosts February 13th Chapter Meeting

Cohaco has been installing shower doors, mirror and bath accessories for valley builders and remodelers since 1971. They pride themselves on providing high quality products installed by their crews of experienced craftsmen. Their Custom Builder team focuses on providing innovating solutions to the most demanding and creative customer requirements.

Cohaco should be number one on your list when you are looking for:

- Glass shower doors
- Vanity mirrors & mirror walls
- Medicine cabinets
- Mirror closet doors
- Toilet partitions
- Bath accessories

- Wall safes
- Skylights/roof hatches
- Glass table tops
- and much more

COHACO has two showrooms to serve you and your clients, one at Glendale near 51st Avenue & Bethany Home and the other in Scottsdale, behind Costco where they will host this month's Chapter meeting.

Learn more about this member company from our host Chris Hahn and the team at COHACO. Members are encouraged to bring their employees, suppliers and guests. Please RSVP by Friday, February 8th to Jetta at the office @ (480) 419-1631.

Congratulations Regional CotY Winners

Three of our local winners received Regional Contractor of the Year awards. Let's give the following members a big hoopla!

- **NY Design Build Inc.** — Residential Bath: \$30,000—\$60,000
- **Kirk Development Company**—Residential Addition under \$100,000
- **Tri- Lite Builders**— Residential Exterior \$100,00 and over.

2008 Greater Phoenix NARI Board of Directors

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Ikolesik@KolesikLaw.com

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Ferguson Bath, Kitchen & Lighting
Gallery

Kyle King
Durafoam, Inc.

Tom Reed, CR
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A Message From The President

Gary Wheat, CAPS CR
Kirk Development Company



February 2008

Welcome friends:

This year is moving fast, and I'm already writing my second newsletter message.

Let me recap some of the exciting things we have already accomplished!

As most of you know, the Chapter's holiday party on December 14th was a great success. Thanks to the many people involved in planning the event, organizing the auction and collecting the numerous items. We had the largest turnout of members and guests in our Chapter's history. Everyone had a great time meeting new members and visiting with old friends. Due to the generosity of the attendees, we were able to raise more than \$3,000.00 for our designated charity, Florence Crittenton. As an added excitement to the evening, we announced the winners of the CotY, Contractor of the Year competition, with Best of Show awarded to Republic West. Congratulations to all the winners!

More than 45,000 people attended this year's Maricopa County Home Show at the State Fairgrounds, January 11-13. Our Greater Phoenix NARI chapters' booths were strategically located in the Plaza Building. A big thanks goes out to all of you who staffed the Chapter booth over the weekend. Special thanks go to Clark Worthley of **Case Remodeling** and Fred Warren CR from **Kirk Development** for set up and Tom Dederichs CR & CLC of **Red Mountain Renewal** and Greg Uher from **Pella Windows Southwest** for take down.

We handed out more than 1,000 of the 2008 Greater Phoenix NARI directories. Several of the members are already following up on sales leads generated at the show. Booth volunteers are eligible for a \$150.00 and \$50.00 give-away to be drawn at the February 13th Chapter meeting and dinner. Good luck!

Our February meeting will be hosted by COHACO at their Scottsdale showroom. You will be impressed by COHACO's diverse line of products. As always come with plenty of business cards and a good appetite.

If you're interested in getting more involved with your Chapter, join one of the many committees we have to keep this train on the track. You'll meet a variety of people, make new friends and have a good time.

One last thing: February 14th is Valentine's Day. Be sure to tell your Family members, friends, and coworkers how much you care!

Remember- "If you see someone without a smile- Give them one of yours"

I look forward to meeting you at our next event!

Sincerely,

Gary Wheat, CAPS CR

ARE You Using the Right NARI Logo?

Our Chapter name was changed to **Greater Phoenix NARI** from NARI-AZ upon recommendation from the Membership Committee at NARI National in October of 2007.

NARI National has set March 31, 2008 as the compliance date for all Chapters to use their correct logos. For artwork of the new Greater Phoenix NARI Chapter logo, contact NARI National at 800-611-NARI or email the request to info@nari.org.

Habitat for Humanity Update

Linda and Wayne Minde of **Tri-Lite Builders** would like to thank those that were looking forward to helping with the construction of the Habitat home. NARI Day on December 8 was rained out as well as the previous Saturday. The good news is that we were ahead of schedule before the rain, so they did not lose any time being off those two weeks they were off.

In January, they finished up with drywall...tape and texture...stucco, hung the doors and painted.

If you would still like to help there is space available on Saturday, February 9 when they finish up on the interior trim and other loose ends. Please go to www.trilitebuilders.com and click on the Habitat link.

You can consider it your "Valentine's Day" gift to the Quintero family. Trish and her three children and the folks at Tri-Lite thank you very much.

Pot of Gold Grows to \$150!

Carson Rodgers Builders/Remodelers Inc. was the name drawn at the January Chapter Meeting hosted by **Allstate GES Appliance**. Too bad they did not attend the meeting. The Pot rolls over to \$150. You can win the cash. Just attend this month's meeting at Cohaco in Scottsdale and if your name is drawn, you win!



GMAC Mortgage Give Aways...

Congratulations to Tai Goidich of **Ferguson Enterprises Inc.** for winning this month's drawing. Every attending Chapter member can win \$100 gift card from **GMAC Mortgage** monthly.

Volunteers Needed for Angels on Call



Angels on Call, a 501c3 charity community service program needs your help to change the lives of several families and individuals in the greater Phoenix Metro area by providing no cost home repairs to low/fixed income homeowners. Angels on Call, sponsored by **Stardust Non-Profit Building Supplies, Inc.** is teaming up with Greater Phoenix NARI to change the lives of several families and individuals in Phoenix Metro by providing no cost home repairs to low/fixed income homeowners.

Under the program, homeowners get access to labor resources and building materials that were previously unavailable to them. The program relies 100% on volunteers including skill trades people and general labor from the public. Their role in the program is identifying and qualifying the client, surveying the necessary resources, providing all of the materials and supplies, coordinating and supervising the completion of the project while garnering media interest.

The types of projects and repairs are minor to medium in complexity along the lines of repairing plumbing leaks around sinks and toilets; replacing water heaters; providing and installing appliances, repairing or replacing toilets, some cabinet repairs or replacements and painting.

If you would like to volunteer your time or learn more about the program contact Dee Larson, the Angels on Call Program Manager at 480-695-5992 or email her at Dee@stardustbuilding.org. Tom Dederichs CR & CLC of **Red Mountain Renewal** is the Chapter Volunteer Committee Chair. Contact him directly at 480-276-3447.

New Member Page

- **Allied Plumbing Co.**

Greg Reeves (623) 875-8207
12514 W. Rosewood Drive, El Mirage, AZ 85335
Email: alliedplumbing@q.com
A full service plumbing contractor — residential, commercial and industrial.

- **BC Renovations LLC**

Megan S. Pollard (480) 895-0239
2453 E. Prescott Place, Chandler, AZ 85249
Email: Meghan@bcrenovationsaz.com
Website: brenovationsaz.com
Offering full service residential remodeling and design services.

- **Cook Remodeling & Custom Construction, Inc.**

Janet B. Cook (480) 491-3077
1370 W. Las Lagos Vista Ave., Mesa, AZ 85202
Email: Janet@cookremodeling.com
Website: www.cookremodeling.com
Full service remodeling company — started in 1979. Based in the SE Valley but also available in Scottsdale and the surrounding area.

- **Facility Electrical Services LLC**

James Opp (602) 866-9268
3023 W. Acapulco Lane, Phoenix, AZ 85053
Email: Facilityelect@aol.com
Specializing in installing electrical systems as needed for projects.

- **Fargo Painting**

Donald Fargo, Owner & President
P.O. Box 7660, Phoenix, AZ 85050
Email: Fargopainting@cox.net
We specialize in custom residential repaints (interiors and exteriors), room additions, remodels and exterior wood maintenance.

- **GMAC Mortgage**

Steve Ripley (602) 224-4358
3001 E. Camelback Rd., Ste.140, Phoenix, 85016
Email: Stephen.Ripley@GMACM.com
Website: www.gmacmortgage.com
Top 10 National lender providing creative funding options for all faces of remodeling, construction and home purchase markets.

- **International Window Corp.**

Alan Cutter (602) 232-2500
2500 E. Chambers St., Phoenix, AZ 85040
Email: alancutter@intlwindow.com
www.windowforlife.com
A quality manufacturer of energy efficient aluminum and vinyl, residential and commercial windows and doors. 1-800-TRY-INTL.

- **Kinetico Quality Water Systems**

Mike Smyser (480) 497-0488
3454 N. San Marcos Place, Suite D11,
Chandler, AZ 85225
Email: maricopawater@mindspring.com
Website: www.kineticoaz.com
Residential, commercial and industrial water softeners, whole house filtration and reverse osmosis drinking water systems.

- **Stardust Non-Profit Building Supplies, Inc., dba: Stardust Building Supplies**

Todd Stingley (480) 668-0566
1720 W. Broadway Road, Suite 101, Mesa, AZ
Email: Todd@stardustbuilding.org
Website: www.stardustbuilding.org

- **Signature Solid Surfaces**

Mary Tewalt (623) 341-1142
6502 W. Soft Wind Dr. Glendale, AZ 85310
Email: mtewalt@yahoo.com
www.signaturesolidsurfaces.com
See us for solid surface countertops, vanities, tubs and shower pans.

- **Unique Building Concepts, LLC**

Lori Asher—Sales (602) 644-9494
2514 E. Mohawk Lane, Suite 101
Phoenix 85050
Email: Lori@uniquebuildingconcepts.com
Website: www.uniquebuildingconcepts.com
A variety of unique building materials including doors, floor coverings and exterior products.

- **Wellborn Cabinet, Inc.**

P.J. Scharer (480) 632-1701
4850 S. Anvil Place, Chandler, AZ 85249
Email: PJScharer@wellborn.com
Wellborn Cabinet is a national cabinet manufacturer based out of Ashland, AL. Wellborn has been in business for 47 years and is ranked the eighth largest in the country based on annual sales volume. We offer a broad range of products from an entry level line to semi-custom products for the discriminating buyer.