

2007

Events Calendar:

- **November 14, 2007**
Host: Interceramic Tile and Stone Gallery
2115 S. 11th Ave. #170, Phoenix, AZ 85007
4:00pm—Board Meeting
6:00pm - Chapter Meeting and Dinner
- **December 8, 2007**
Habitat for Humanity & NARI-AZ Day (see page 4 for all of the details.)
- **December 12, 2007**
Board Meeting—time tbd
- **December 14, 2007**
Holiday Party and Live & Silent Auction to benefit Florence Crittenton at Bill Johnson's Big Apple Restaurant: 16810 N. 19th Ave. (South of Bell Road).
- **January 9, 2008**
- **January 11, 12 & 13, 2008** Maricopa County Home Show Arizona State Fairgrounds
- **February 13, 2008**
Host: Cohaco Building Specialties
- **March 12, 2008**
Host: Arc Styles
- **April 9, 2008**
Host: Ferguson Kitchen, Bath & Lighting Gallery

Housing Expert RL Brown to Speak to NARI-AZ Members at Interceramic Tile and Stone Gallery

November 14, 2007—6pm– 8pm - Phoenix Location

RL Brown is well known as a housing economist and analyst, public speaker and real estate expert. He also served two terms as Chairman of the Governor's Advisory Real Estate Board and a successor to the Arizona Real Estate Commission. It will be interesting to hear what he has to say about the Greater Phoenix remodeling industry when he addresses the Chapter at **Interceramic Tile and Stone Gallery** on Wednesday, November 14th.

For over 25 years, RL Brown's housing reports have provided the most accurate, timely and comprehensive housing market data and market analysis available for the Phoenix metropolitan area and for Prescott, Sedona, Flagstaff, and for the Pinal County and surrounding areas. He is

widely and regularly quoted in the regional and national press regarding the real estate and home building market and is considered the "guru" of metro Phoenix new housing.

Our host, Interceramic Tile and Stone Gallery is a leading manufacturer of wall and floor tile. They are also a distributor of tile, stone and installation products with Arizona locations in Scottsdale and Phoenix.

This meeting takes place in the Phoenix location at **2115 S. 11th Ave. #170, 85007**. Reservations are required and space is limited. Please call the office at (480) 419-1631 and provide the number and names in your group or email Jetta at Jettaatk@yahoo.com with the info by Friday, November 9th at Noon. See you then!

Get Ready to Party!

NARI Holiday Party is December 14th at Bill Johnson's

Look for a call from Gary Wheat, Fred Warren, Tom Sertich, George Brunell or Barry Flemming over the next three weeks to arrange pickup for those items you generously donated to the auction!

If you haven't already donated to the Auction (a generous portion of the money goes to Florence Crittenton, a charity that has served Arizona's at-risk girls since 1896), please do so. If you have any questions or want to make a donation, try Barry, Fred, Gary or Tom at **Kirk Development** at (602) 944-3658 or George of **AFS Building Company** at (602) 710-3485. See attached flyer for details on the party! Space is limited to the first 60 members and their guests!



**2007 NARI-AZ
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Roadrunner Custom Remodeling
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Patrick1958@earthlink.net

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A Message From The President

Ivan Kolesik Jr.
The Kolesik Law Group, P.L.L.C.



Greetings Fellow NARI Members:

Our organization continues to grow by leaps and bounds. For several months now, we have been joined by nearly half a dozen new members each month. With all of the new faces, it is now more important than ever to stay actively involved in NARI events, particularly the monthly dinner meetings. One of NARI's greatest strengths and benefits has always been our networking and the close personal and professional relationships forged between our members. For both new members and veterans, now is the time to broaden your circle of contacts by meeting new folks, as well as introducing yourself to others.

Our next monthly dinner meeting will be hosted by Interceramic Tile and Stone Gallery in their Phoenix location. Details of this meeting can be found in this November newsletter. The featured speaker for the meeting is R.L. Brown. Mr. Brown is a well-known speaker on the housing economy and real estate market. It will be a real treat to hear Mr. Brown speak about the housing market and trends in remodeling.

If you haven't already done so, don't forget to sign up for the NARI Holiday Party in December. Bill Johnson's Big Apple provides us with great food and a great venue. We get an entire large back room to ourselves. The party has been very popular with our members and attendance has been high. Many of our members also bring their spouses and families so that it is definitely a fun event for the whole family. Also, don't forget about our yearly Silent Auction at the Christmas party. If you have any items which you would like to donate to the Auction, in order to help raise proceeds for charity, please contact that committee. This year we are raising money for Florence Crittenton, a charity which assists troubled young women. NARI has always had a strong tradition of charitable work and giving back to the community, and I am sure that we will maintain that tradition in the upcoming holiday season.

Until then, I hope to see each and every one of you at the November Dinner Meeting at Interceramic Tile and Stone Gallery. If I don't see you first, come by and say hello.

Very truly yours,

Ivan Kolesik Jr. P.L.L.C.

President, NARI Arizona



New Member Page

Welcome and use these new members who've recently joined our Chapter of Remodeling Professionals:

- **Apache Stone**

Brian Libbin (623) 581-7625
22040 N. 21st Ave., Phoenix, AZ 85027
Email: Brian@apachestone.com
Website: www.apachestone.com
Arizona and Nevada's largest selection of natural and manufactured stone.

- **Allied Plumbing Co.**

Greg Reeves (623) 875-8207
12514 W. Rosewood Drive, El Mirage, AZ 85335
Email: alliedplumbing@q.com
A full service plumbing contractor — residential, commercial and industrial.

- **Cook Remodeling & Custom Construction, Inc.**

Janet B. Cook (480) 491-3077
1370 W. Las Lagos Vista Ave., Mesa, AZ 85202
Email: Janet@cookremodeling.com
Website: www.cookremodeling.com
Full service remodeling company — started in 1979. Based in the SE Valley but also available in Scottsdale and the surrounding area.

- **Cohaco Building Specialties**

Chris Hahn (623) 247-5121
5341 W. Luke Ave., Glendale, AZ 85301
Email: Chris.Hahn@cohaco.com
Bathroom specialties, shower doors, mirrors, medicine cabinets and glass.

- **Facility Electrical Services LLC**

James Opp (602) 866-9268
3023 W. Acapulco Lane, Phoenix, AZ 85053
Email: Facilityelect@aol.com
Specializing in installing electrical systems as needed for projects.

- **GMAC Mortgage**

Steve Ripley (602) 224-4358
3001 E. Camelback Rd., Ste.140, Phoenix, 85016
Email: Stephen.Ripley@GMACM.com
Website: www.gmacmortgage.com
Top 10 National lender providing creative funding options for all faces of remodeling, construction and home purchase markets.

- **Inside Out etc.**

Julie Cook (480) 924-6336
2927 E. Norcroft St., Mesa, AZ 85213
Email: Julie@insideoutetc.com
Website: www.insideoutetc.com
A firm that specializes in sending the right message to the right people at the right time.

- **International Window Corp.**

Alan Cutter (602) 232-2500
2500 E. Chambers St., Phoenix, AZ 85040
Email: alancutter@intlwindow.com
www.windowforlife.com

A quality manufacturer of energy efficient aluminum and vinyl, residential and commercial windows and doors. 1-800-TRY-INTL.

- **Kinetico Quality Water Systems**

Mike Smyser (480) 497-0488
3454 N. San Marcos Place, Suite D11,
Chandler, AZ 85225

Email: maricopawater@mindspring.com

Website: www.kineticoaz.com

Residential, commercial and industrial water softeners, whole house filtration and reverse osmosis drinking water systems.

- **Stardust Non-Profit Building Supplies, Inc., dba: Stardust Building Supplies**

Todd Stingley (480) 668-0566
1720 W. Broadway Road, Suite 101, Mesa, AZ
Email: Todd@stardustbuilding.org
Website: www.stardustbuilding.org

- **Sunset Homes LLC**

Sarah Merritt (602) 625-0170
PO Box 97723, Phoenix, AZ 85060
Email: Sarah@sunsethomesllc.com

A small, personal semi-custom home builder and remodeler.

- **Sun Valley Kitchens**

Ann Lyons (602) 381-1289
3111 E. Thomas Rd., Phoenix, AZ 85016
Email: alyons@sunvalleykitchens.com
Website: www.sunvalleykitchens.com
Cabinet/countertop supplier to contractors and retail customers.

- **Today's Interiors**

Randall Smith (602) 997-2500
1106 E. Glendale Ave., Phoenix, AZ 85020
Email: Rsmith@todaysinteriors.com
Website: www.todaysinteriors.com
A full service, professional interior design firm with over 20 years experience.

- **Signature Solid Surfaces**

Mary Tewalt (623) 882-2774
1300 S. Litchfield Rd., Bldg. 2 #10
Goodyear, AZ 85310
Email: mtewalt@yahoo.com
www.signaturesolidsurfaces.com
See us for solid surface countertops, vanities, tubs and shower pans.



Night Golf—A Hit!

On Oct. 19, after a couple of burgers with all of the trimmings, some good conversation and plenty of laughs, the foursomes were ready to play some serious night golf. A total of 5 teams participated with a shot gun start & best ball format. The playing field was very dark and the greens were “shaggy.” This year, Fred Warren did not lose his ball in the lake. The longest drive winner was Tom Reed from Tri-Lite Builders Inc.. A great time was had by all. Those of you who missed it this year will definitely not want to miss next year’s event.

Inside Out etc. Wins

\$300!



Jerry Cook was one happy new member when his name was pulled for the October Pot of Gold drawing at **Wilsonart Flooring** in Tempe. Who couldn’t use a spare \$300? Well, the Pot starts over this month with a cool \$50. How do you win? Simply attend this month’s meeting at **Interceramic Tile and Stone Gallery in Phoenix** and if your name is drawn, you take home the cash. Sweet.

NARI-AZ & Habitat for Humanity

Saturday, December 8, 2007



Come join your fellow NARI members for a fun work day (7:30am to 3:30 pm). Spouses and children ages 16+ are also welcome. If you are interested in volunteering, please visit www.trilitebuilders.com and sign up at the Habitat volunteer calendar link. Be sure to designate which Saturday you are interested in working. A confirmation email will be sent acknowledging your participation and later on another email will be sent to you with more detailed instructions.

If you would like to make a donation you can either click on the “Make a Donation” link and use Habitat’s secure website (be sure to note Tri-Lite Builders in the memo) or contact Tri-Lite Builders at (480) 895-3442. Tri-Lite is collecting both in-kind and monetary donations to support this project in Chandler.

If you cannot make the Dec. 8th date, the build will take place over the course of 13-15 Saturdays beginning Oct. 13th. Approximately 25 volunteers are needed for each weekend.

Donate Appliances and Home Materials

Stardust Building Supplies, a new NARI member takes used items from homes, such as appliances and kitchen cabinets, that are going to be demolished. Stardust resells the items and donates the proceeds to two programs: Angels on Call, a nonprofit service of volunteers who provide home repairs for low-income families, and Computers for Kids created by Stardust, which collects or refurbishes computers and donates them to schools. Details: contact Todd at Stardust at (480) 668-0566. Visit them at www.stardustbuilding.org.

Across the Country, a Boom in Bedrooms



Of the nation’s approximately 111 million occupied housing units, from efficiency apartments to mega-mansions, here is the breakdown: 4 or more bedrooms @ 20% up from 15% in 1990, 2 or 3 bedrooms @ 67.7%, 1 bedroom @ 11.2% and none, 1%. Source: *Arizona Republic*, October 20, 2007, Section H, page 4.

Qualified Remodeler Magazine Honors

Congratulations to the following NARI-AZ members for ranking in the **Top 500 Remodeler Magazine** (September 2007 issue): **Legacy Custom Home Building & Remodeling, Inc.** at #103, new member **Cook Remodeling & Custom Construction Inc.** at #404 and **Tri-Lite Builders Inc.** at #413. This is an incredible distinction because the majority of the companies who make the top 500 are specialty contractors (windows, siding, doors or insurance restoration). Design/Build Remodeling companies make up only about 25% of all the companies recognized. Thank you Linda Minde for keeping the membership apprised!